

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549



**ANNUAL AUDITED REPORT  
FORM X-17A-5  
PART III**

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**FACING PAGE**

**Information Required of Brokers and Dealers Pursuant to Section 17 of the  
Securities Exchange Act of 1934 and Rule 17a-5 Thereunder**

REPORT FOR THE PERIOD BEGINNING 1/1/07 AND ENDING 12/31/07  
MM/DD/YY MM/DD/YY

**A. REGISTRANT IDENTIFICATION**

NAME OF BROKER-DEALER: **MAINE SECURITIES CORPORATION**

ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)

15 MONUMENT SQUARE

(No. and Street)

PORTLAND

(City)

MAINE

(State)

04101

(Zip Code)

NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT

Bradley C. McCurtain

(207) 775-0800

(Area Code - Telephone Number)

**B. ACCOUNTANT IDENTIFICATION**

INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report\*

BLAKE, HURLEY, MCCALLUM, & CONLEY, LLC

(Name - if individual, state last, first, middle name)

**FEB 29 2008**

Washington, DC  
111

344 MAIN STREET

(Address)

WESTBROOK

(City)

MAINE

(State)

04092

(Zip Code)

**CHECK ONE:**

- ☒ Certified Public Accountant  
☐ Public Accountant  
☐ Accountant not resident in United States or any of its possessions.

**PROCESSED**

**MAR 21 2008**

**THOMSON  
FINANCIAL**

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\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

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## OATH OR AFFIRMATION

I, Bradley C. McCurtain, swear (or affirm) that, to the best of my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of Maine Securities Corporation, as of December 31, 2007, are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:

Bradley C. McCurtain  
Signature

President

Title

[Signature]  
Notary Public

Attorney at Law

This report \*\* contains (check all applicable boxes):

- ☒ (a) Facing Page.
- ☒ (b) Statement of Financial Condition.
- ☒ (c) Statement of Income (Loss).
- ☒ (d) Statement of Changes in Financial Condition.
- ☒ (e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital.
- ☐ (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.
- ☒ (g) Computation of Net Capital.
- ☐ (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
- ☐ (i) Information Relating to the Possession or Control Requirements Under Rule 15c3-3.
- ☒ (j) A Reconciliation, including appropriate explanation of the Computation of Net Capital Under Rule 15c3-1 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
- ☐ (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.
- ☒ (l) An Oath or Affirmation.
- ☐ (m) A copy of the SIPC Supplemental Report.
- ☒ (n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.

\*\*For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

**MAINE SECURITIES CORPORATION**

**FINANCIAL STATEMENTS  
and  
SUPPLEMENTARY INFORMATION**

**December 31, 2007 and 2006**

**With Independent Auditors' Report**

**Blake Hurley McCallum & Conley, LLC · Certified Public Accountants**

344 Main Street, Westbrook, Maine 04092 (207) 854-2115/Fax 854-2118

**INDEPENDENT AUDITORS' REPORT**

To the Stockholder  
Maine Securities Corporation

We have audited the accompanying statements of financial condition of Maine Securities Corporation as of December 31, 2007 and 2006 and the related statements of operations and retained earnings (accumulated deficit) and cash flows for the years then ended that you are filing pursuant to rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control over financial reporting. Accordingly, we express no such opinion. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Maine Securities Corporation as of December 31, 2007 and 2006, and the results of its operations and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Our audits were conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information included in Schedules I, II, and III, is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by Rule 17a-5 of the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

*Blake Hurley McCallum & Conley, LLC*

Westbrook, Maine  
February 28, 2008

# MAINE SECURITIES CORPORATION

## Statements of Financial Condition

December 31, 2007 and 2006

### ASSETS

	<u>2007</u>	<u>2006</u>
Cash and cash equivalents		
Cash	\$ 13	\$ 6,973
Money market accounts	<u>125,561</u>	<u>87,241</u>
	<u>125,574</u>	<u>94,214</u>
Deposit with clearing organization	<u>25,083</u>	<u>25,093</u>
Securities owned		
Marketable, at market value	313,685	260,244
Not readily marketable, at estimated fair value	<u>-</u>	<u>17,582</u>
	<u>313,685</u>	<u>277,826</u>
Commissions and other receivables	948	4,166
Prepaid expenses	5,210	4,353
Receivable from related party	<u>2,519</u>	<u>5,556</u>
	<u>8,677</u>	<u>14,075</u>
Equipment		
Office equipment and furniture	20,086	19,526
Less accumulated depreciation	<u>(17,318)</u>	<u>(15,555)</u>
	<u>2,768</u>	<u>3,971</u>
Deferred tax asset	<u>32,400</u>	<u>-</u>
	<u>\$ 508,187</u>	<u>\$ 415,179</u>

### LIABILITIES AND STOCKHOLDER'S EQUITY

Accounts payable and accrued expenses	\$ 8,820	\$ 8,453
Due to sole stockholder	94,542	154,824
Deferred tax liability	<u>34,300</u>	<u>-</u>
Total liabilities	<u>137,662</u>	<u>163,277</u>
Stockholder's equity		
Common stock, of \$1 par value, authorized		
100,000 shares, issued 100 shares	100	100
Additional paid-in capital	339,553	339,553
Retained earnings (Accumulated deficit)	<u>30,872</u>	<u>(87,751)</u>
Total stockholder's equity	<u>370,525</u>	<u>251,902</u>
	<u>\$ 508,187</u>	<u>\$ 415,179</u>

The accompanying notes are an integral part of these financial statements.

# Statements of Operations and Retained Earnings (Accumulated Deficit)

Years Ended December 31, 2007 and 2006

	<u>2007</u>	<u>2006</u>
Revenues		
Commissions and other revenue	\$ 129,657	\$ 111,964
Change in net unrealized gains (losses) on securities owned	51,893	(8,197)
Realized gains (losses) on sales of securities owned	1,998	(1,985)
Management fee income	7,944	20,124
Interest and dividend income	13,637	10,486
Miscellaneous income	<u>35,055</u>	<u>-</u>
Total revenues	<u>240,184</u>	<u>132,392</u>
Expenses		
Salaries and employee benefits	55,315	54,076
Office and development expenses	44,154	41,004
Commission expense	6,116	13,979
Professional and regulatory fees	12,313	21,422
Depreciation expense	<u>1,763</u>	<u>2,471</u>
Total expenses	<u>119,661</u>	<u>132,952</u>
Income (loss) before income taxes	<u>120,523</u>	<u>(560)</u>
Income tax expense (benefit)	<u>1,900</u>	<u>-</u>
Net income (loss)	118,623	(560)
Accumulated deficit, beginning of year	<u>(87,751)</u>	<u>(87,191)</u>
Retained earnings (Accumulated deficit), end of year	\$ <u>30,872</u>	\$ <u>(87,751)</u>

The accompanying notes are an integral part of these financial statements.

# MAINE SECURITIES CORPORATION

## Statements of Cash Flows

Years Ended December 31, 2007 and 2006

	<u>2007</u>	<u>2006</u>
Cash flows from operating activities		
Net income (loss)	\$ 118,623	\$ (560)
Adjustments to reconcile net loss to net cash (used) provided by operating activities		
Depreciation expense	1,763	2,471
Net change (gains) losses in securities owned	(51,893)	8,197
Realized (gains) losses on securities owned	(1,998)	1,985
Net change in deferred taxes	1,900	-
Decrease (increase) in deposit with clearing organization	10	(23)
Decrease (increase) in commissions and other receivables	3,218	(3,613)
Increase in prepaid expenses	(857)	(161)
Decrease (increase) in receivable from related party	3,037	(1,224)
Increase in accounts payable and accrued expenses	367	5,546
Decrease in due to sole stockholder	<u>(60,282)</u>	<u>(4,462)</u>
Net cash provided by operating activities	<u>13,888</u>	<u>8,156</u>
Cash flows from investing activities		
Purchases of office equipment and furniture	(560)	(760)
Purchases of securities owned	(54,706)	(49,666)
Proceeds from sales of securities owned	<u>72,738</u>	<u>19,680</u>
Net cash provided (used) by investing activities	<u>17,472</u>	<u>(30,746)</u>
Net increase (decrease) in cash and cash equivalents	31,360	(22,590)
Cash and cash equivalents, beginning of year	<u>94,214</u>	<u>116,804</u>
Cash and cash equivalents, end of year	<u>\$ 125,574</u>	<u>\$ 94,214</u>

### Supplemental information

There were no cash payments for income taxes during the years presented.

The accompanying notes are an integral part of these financial statements.

# MAINE SECURITIES CORPORATION

## Notes to Financial Statements

December 31, 2007 and 2006

### Nature of Operations

The Company is a Maine corporation formed for the purpose of acting as a full service investment securities broker/dealer and syndication firm as a member of the Financial Industry regulatory Authority (FINRA). The Company also does business as a Registered Investment Advisor and also as a licensed Life and Health insurance agency. The activities of all these operations are included in these financial statements.

The Company introduces customers to independent clearing brokers on a fully disclosed basis. Those customer accounts are held and maintained by the clearing broker. The Company also submits many of its mutual fund accounts directly to the funds on an "application way" basis. From time to time the Company also raises capital for local businesses through private placements. Customers of the Company's private placements usually are not introduced to the clearing firm.

### 1. Summary of Significant Accounting Policies

#### Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### Cash and Cash Equivalents

The Company maintains cash in money market accounts. These amounts are not insured. The Company has not experienced any losses in such accounts. The Company believes it is not exposed to any significant risk on cash and cash equivalents. All liquid investments with an original maturity of three months or less are considered cash equivalents.

#### Securities Owned

Securities owned consist of marketable securities and securities not readily marketable.

Marketable securities consist of equity securities and mutual funds, which are carried at market value. At December 31, 2007 and 2006, equity securities and mutual funds with a cost of \$195,647 and \$201,681, respectively, comprised the marketable securities account.

# MAINE SECURITIES CORPORATION

## Notes to Financial Statements

December 31, 2007 and 2006

### 1. Summary of Significant Accounting Policies (Concluded)

#### Securities Owned (Concluded)

At December 31, 2006 securities not readily marketable consisted of an investment in the MSC 97 Blue Chip Dividend Fund, LLC. The Board of Directors of the Company has estimated the market value of the investment in the Blue Chip Dividend Fund based on the net asset value of the fund at December 31, 2006. At December 31, 2006, securities not readily marketable had a cost basis of \$10,000. There were no securities not readily marketable at December 31, 2007.

#### Income Taxes

Deferred income tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases and operating loss carryforwards. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in income in the period that includes the enactment date.

### 2. Net Capital Requirements

The Company is subject to the Securities and Exchange Commission Uniform Net Capital Rule (Rule 15c3-1), which requires the maintenance of minimum net capital of \$50,000 and a ratio of aggregate indebtedness to net capital, as defined, not to exceed 15 to 1. At December 31, 2007, the Company's ratio of aggregate indebtedness was 1.01 to 1 and its net capital, required net capital and excess net capital as defined by Rule 15c3-1 were as follows:

Net capital	\$ 256,676
Required net capital	<u>50,000</u>
Excess net capital	\$ <u>206,676</u>

### 3. Fair Value of Financial Instruments

The financial instruments of the Company are reported in the statements of financial condition at market or fair values, or at carrying amounts that approximates fair values because of short maturity of the instruments.

# MAINE SECURITIES CORPORATION

## Notes to Financial Statements

December 31, 2007 and 2006

### 4. Income Taxes

Income tax expense (benefit) in 2007 and 2006 differs from amounts computed by applying the Federal statutory rates to loss before income taxes for the following reasons:

	<u>2007</u>	<u>2006</u>
Tax expense (benefit) at statutory rates	\$ 48,200	\$ (200)
Effect of graduated tax rates	(14,000)	100
Effect of permanent differences	(900)	1,400
Change in the valuation allowance for deferred tax assets	(25,400)	(1,300)
State income taxes, net of federal income tax benefit	<u>(6,000)</u>	<u>-</u>
	<u>\$ 1,900</u>	<u>\$ -</u>

The tax effects of temporary differences that give rise to significant portions of the deferred tax assets and deferred tax liabilities at December 31, 2007 and 2006 are as follows:

	<u>2007</u>	<u>2006</u>
Deferred tax assets		
Federal net operating loss carryforward	\$ 21,700	\$ 48,900
State net operating loss carryforward	4,600	10,400
Other	<u>6,100</u>	<u>800</u>
Total gross deferred tax assets	32,400	60,100
Less valuation allowance	<u>-</u>	<u>(25,400)</u>
Net deferred tax assets	<u>32,400</u>	<u>34,700</u>
Deferred tax liabilities		
Furniture and equipment	(400)	(800)
Investment securities bases difference	<u>(33,900)</u>	<u>(33,900)</u>
Total gross deferred tax liabilities	<u>(34,300)</u>	<u>(34,700)</u>
Net deferred tax liability	<u>\$ (1,900)</u>	<u>\$ -</u>

# MAINE SECURITIES CORPORATION

## Notes to Financial Statements

December 31, 2007 and 2006

### 3. Income Taxes (Concluded)

Management believes it is more likely than not that the net deferred tax assets will be realized through taxable income generated in future years or by off-setting deferred tax liabilities. However, the Company had established a valuation allowance to the extent needed to reduce the net deferred tax assets to an amount that could be offset against deferred tax liabilities. At December 31, 2007 the deferred tax liabilities exceeded the deferred tax assets and the valuation allowance was eliminated. The net change in the valuation allowance for the years ended December 31, 2007 and 2006 were decreases of \$25,400 and \$1,300, respectively, which were primarily due to continued net operating losses net of changes in unrealized gains on securities owned.

At December 31, 2007, the Company has available approximately \$91,000 in net operating loss carryforwards for tax purposes which expire at various dates from 2021 through 2024.

### 5. Related Party Activities

The Company formed and organized the MSC 97 Blue Chip Dividend Fund, LLC (the Fund) and acts as the Fund's manager. This is a special purpose investment fund. The Company has invested \$10,000 in the Fund. The Company is compensated for acting as the Fund's manager by earning a management fee. The management fee is equal to 1.25% of the market value of the Fund's assets during the calendar year and is calculated quarterly. The Company has recorded management fee income of \$7,944 and \$20,125 in 2007 and 2006, respectively, for providing these services. At December 31, 2007 and 2006, the Company recorded a receivable for any unpaid fees of \$2,519 and \$5,556, respectively. The Fund was liquidated in 2007.

### 7. Rent

The Company leases its office space from the sole stockholder of the Company. The lease is on a month-to-month basis with no formal agreement. Rent expense under this arrangement was \$12,000 in 2007 and 2006.

**MAINE SECURITIES CORPORATION**

**Schedule I**

**Computation of Net Capital Under Rule 15c3-1  
of the Securities and Exchange Commission**

**December 31, 2007**

Total stockholder's equity qualified for net capital	<b>\$ <u>370,525</u></b>
Deduct nonallowable assets:	
Interest on deposit with clearing organization	<b>83</b>
Other receivable older than thirty days	<b>37</b>
Prepaid expenses	<b>5,210</b>
Furniture and equipment	<b>2,768</b>
Deferred tax asset	<b>32,400</b>
Securities haircuts	<b><u>73,351</u></b>
Total deductions	<b><u>113,849</u></b>
Net capital	<b>\$ <u>256,676</u></b>

**Reconciliation with Company's Computation  
(Included in Part IIA of Form X-17A-5  
as of December 31, 2007)**

Net capital per Company's computation in Part IIA (Unaudited) Focus Report	<b>\$ 306,190</b>
Routine audit adjustments	<b>(14,652)</b>
Differences in securities haircuts	<b>(1,912)</b>
Differences in nonallowable assets	<b><u>(32,950)</u></b>
Net capital per above	<b>\$ <u>256,676</u></b>

**MAINE SECURITIES CORPORATION**

**Schedule II**

**Computation for Determination of Reserve  
Requirement Pursuant to Rule 15c3-3**

**December 31, 2007**

The provisions of this rule are not applicable to Maine Securities Corporation pursuant to Rule 15c3-3, paragraph (k)(2)(ii). Maine Securities Corporation is an introducing broker/dealer, which neither receives nor holds customer funds or securities and clears all transactions with and for customers on a fully disclosed basis with a clearing broker/dealer.

**MAINE SECURITIES CORPORATION**

**Schedule III**

**Information Relating to the Possession or Control  
Requirements Pursuant to Rule 15c3-3**

**December 31, 2007**

The provisions of this rule are not applicable to Maine Securities Corporation pursuant to Rule 15c3-3, paragraph (k)(2)(ii). Maine Securities Corporation is an introducing broker/dealer, which neither receives nor holds customer funds or securities and clears all transactions with and for customers on a fully disclosed basis with a clearing broker/dealer.

**Blake Hurley McCallum & Conley, LLC · Certified Public Accountants**

344 Main Street, Westbrook, Maine 04092 (207) 854-2115/Fax (207) 854-2118

**INDEPENDENT AUDITORS' REPORT ON  
INTERNAL CONTROL STRUCTURE**

To the Stockholder  
Maine Securities Corporation

In planning and performing our audit of the financial statements of Maine Securities Corporation as of and for the year ended December 31, 2007, in accordance with auditing standards generally accepted in the United States of America we considered the Company's internal control over financial reporting (internal control) as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.

Also, as required by Rule 17a-5(g)(1) of the Securities and Exchange Commission, we have made a study of the practices and procedures followed by the Company including consideration of control activities for safeguarding securities. This study included tests of such practices and procedures that we considered relevant to the objectives stated in Rule 17a-5(g) in making the periodic computations of aggregate indebtedness (or aggregate debits) and net capital under Rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of Rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

1. Making the quarterly securities examinations, counts, verifications and comparisons and the recordation of differences required by Rule 17a-13.
2. Complying with the requirements for prompt payment for securities under Section 8 of Regulation T of the Board of Governors of the Federal Reserve System,

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit preparation of financial statements in conformity with accounting principles generally accepted in the United States of America. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in internal control and the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

To the Stockholder  
Maine Securities Corporation

A *control deficiency* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect misstatements on a timely basis. A *significant deficiency* is a control deficiency, or combination of control deficiencies, that adversely affects the entity's ability to initiate, authorize, record, process, or report financial data reliably in accordance with generally accepted accounting principles such that there is more than a remote likelihood that a misstatement of the entity's financial statements that is more than inconsequential will not be prevented or detected by the entity's internal control.

A *material weakness* is a significant deficiency, or combination of significant deficiencies, that results in more than a remote likelihood that a material misstatement of the financial statements will not be prevented or detected by the entity's internal control.

Our consideration of internal control was for the limited purpose described in the first and second paragraphs and would not necessarily identify all deficiencies in internal control that might be material weaknesses. We did not identify any deficiencies in internal control and control activities for safeguarding securities that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at December 31, 2007 to meet the SEC's objectives.

This report is intended solely for the information and use of management, the Securities and Exchange Commission and other regulatory agencies which rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended for and should not be used by anyone other than these specified parties.

*Blake Hurley McElb + Conley, JSE*

Westbrook, Maine  
February 28, 2008

END